

CIBC FirstCaribbean International Bank (CIBC) aims to be the first choice for financial services in the region by putting their clients at the center of everything they do. CIBC's objective is to deliver a simplified, modern everyday banking experience to all of their clients. On behalf of CIBC, Deloitte Dutch Caribbean is looking for candidates for the position of:

Country Head Curaçao

DEZE VACATURE IS GEPLAATST IN HET
Antilliaans Dagblad

The position

The Country Head is accountable and responsible for overall country performance across all segments and areas in the Curaçao market, including Retail Banking, Retail channels, Retail sales, Corporate Banking, Wealth Management, customer experience, finance, risk and human resource. The Country Head is responsible for leading the development of the strategic direction, sales, business development and change management within the country to ensure the enhancement of market share and strengthening of the Bank's reputation to deliver superior country performance. The Country Head holds overall accountability and responsibility for maintaining a high level of client as well as staff satisfaction and retention through excellent leadership, the offering of a superior level of financial advice based on understanding of the local, regional and international markets, support and service. The Country Head is responsible for directly leading the Country's senior team, ensuring their understanding of the Bank and Country strategies, their achievement of the targets agreed for the country and is the Chair of the Country Management Committee (CMC). The Country Head is the representative of the Bank at official functions and is expected to network with key business and government influencers to promote and embed the brand and increase market share within the country.

Your profile

You have at least a Bachelor's degree and are an Associate of Chartered Institute of Bankers (ACIB) or equivalent qualification in relevant discipline. You have a minimum of 10 years banking experience and 6 to 8 years' experience in banking in a senior management position. A minimum of 2 years' experience working in operations environment at a supervisory level or equivalent is required. You have excellent team leadership and management skills with a proven track-record of achieving targets, goals and objectives. You have in-depth understanding of corporate business, retail and financial issues and you have experience in dealing with high net-worth clients / KBIs and professional contacts. You have high level knowledge of branch processes including product and service sales and delivery, and knowledge of operational processes, policies and procedures. You are client focused, a team leader and player and have excellent negotiation skills. You are results-oriented, flexible and perform well under pressure. You have excellent local market knowledge and industry-specific knowledge and have an extensive network. You have excellent communication skills, both written and verbally, in Papiamentu, Dutch and English.

The offer

CIBC offers a challenging role with a competitive compensation package in a dynamic and ambitious organization.

Procedure

For more information please contact Mr. Alex Mollen, Director Strategy & Operations at Deloitte Dutch Caribbean via phone: (+5999) 433 3373. Please email your cover letter and resume before September 30th, 2020 to hrm@deloitte.cw. You will receive a receipt notification within three working days (if not, please contact us). An assessment, reference check, integrity test and medical examination may be part of the selection process. Your application will be handled confidentially.

